

Dupre + Scott Apartment Research for Western Washington

THE APARTMENT INVESTMENT REPORT

and over 100-unit properties are differentiated.

Study the most recent apartment sales activity in King, Pierce and Snohomish counties analyzed and compared with historical trends in a variety of tables and graphs.

The tables help you focus on the changes over time and the variations from one market area to another, or among various property types based on size and age.

The report is based on income and expense information we collect for close to 95% of the sales each year.

You will get a sense of how the market and property type you have selected is performing now, how it has changed over time, how it compares to other alternatives, and what investor activity and confidence is like for that category.

Designed to provide you with a dynamic perspective of our region's apartment investment market, the report serves a much different purpose than a simple list of sale comparables. Even though those are important when valuing a property, individual sales are always static, isolated events.

◇ 63 pages of tables, like the sample below, will show you the strength, direction and character of the investment market. The tables put any individual sale or property analysis into perspective, based on a deeper understanding of region-wide and sub-market trends for newer, older, smaller and larger apartment sales.

◇ The 50 most recent sales in each of 7 sub-markets show sales prices and general physical information.

◇ 7 maps plot sales activity to give you a sense of where the sales are taking place within each sub-market. Under 100-unit

